

**LOUISVILLE WATER COMPANY**  
**Bid 18-02 / Temporary Personnel and Direct Hire Placement Services**  
**Bid Opening Date: February 7, 2018**  
**Initial Contract Period: May 15, 2018 - May 14, 2019**  
**Estimated Annual Cost: \$400,000**

Multiple Awardees: 22nd Century Technologies, Inc., Aerotek Inc., Anchor Point Technology, BCM Global Technologies Consultants, Inc. (CMBE & CWBE), DevCare Solutions, Develop-A-Staff DBA Allegiance Staffing, Diverse Staffing Services, Inc., Diversity Search, Eight Eleven, HR Affiliates, Infogini Inc., Information Systems Consultants, Inc., Power Staffing LLC, PrideStaff of Louisville, Quantam Solutions, LLC, RADGov, Inc. (MBE & WBE), SearchPros Staffing LLC, Staffmark Holdings, Inc., TEKsystems, Inc., The Empryean Group and V-Soft Consulting Group, Inc.

Buyer: Terri Conner  
 Project Manager: Mike Simon

| <b>BIDDERS:</b>   |                               | 22nd Century Technologies, Inc. | Aerotek Inc.            | Anchor Point Technology Resources (CWBE) | BCM Global Technologies Consultants, Inc. (CMBE & CWBE) | DevCare Solutions       | Develop-A-Staff DBA Allegiance Staffing (1) | Diverse Staffing Services, Inc. | Diversity Search Group  | Eight Eleven            | HR Affiliates (1)       | Infogini Inc.           | Information Systems Consultants, Inc. |
|---|-------------------------------|---------------------------------|-------------------------|--|---|-------------------------|---|---------------------------------|-------------------------|-------------------------|-------------------------|-------------------------|---------------------------------------|
| <b>Acknowledge receipt of Addendum # 1 &amp; #2:</b>                        |                               | Yes                             | Yes                     | Yes                                      | Yes   | Yes                     | Yes   | Yes                             | Yes                     | Yes                     | Yes                     | Yes                     | Yes                                   |
| <b>Bid Signed:</b>  |                               | Yes                             | Yes                     | Yes                                      | Yes   | Yes                     | Yes   | Yes                             | Yes                     | Yes                     | Yes                     | Yes                     | Yes                                   |
| ITEM  | JOB TITLES                    | STRAIGHT TIME BILL RATE         | STRAIGHT TIME BILL RATE | STRAIGHT TIME BILL RATE                  | STRAIGHT TIME BILL RATE                                 | STRAIGHT TIME BILL RATE | STRAIGHT TIME BILL RATE                     | STRAIGHT TIME BILL RATE         | STRAIGHT TIME BILL RATE | STRAIGHT TIME BILL RATE | STRAIGHT TIME BILL RATE | STRAIGHT TIME BILL RATE | STRAIGHT TIME BILL RATE               |
| <b>CATEGORY A: CLERICAL / ADMINISTRATIVE/OTHER (GENERAL)</b>                |                               |                                 |                         |  |   |                         |   |                                 |                         |                         |                         |                         |                                       |
| 1   | Accounting Assistant          | \$24.00                         | \$23.15                 | No Bid                                   | \$23.75   | \$28.95                 | \$30.00                                     | \$19.80                         | \$19.41                 | \$27.00                 | \$24.75                 | \$30.00                 | \$16.00                               |
| 2   | Administrative Assistant      | \$22.00                         | \$20.10                 | No Bid                                   | \$22.75   | \$28.95                 | \$22.50                                     | \$18.60                         | \$17.54                 | \$25.00                 | \$23.25                 | \$26.00                 | \$17.00                               |
| 3   | Delinquent Accounts Associate | \$20.00                         | \$19.85                 | No Bid                                   | \$20.25   | \$28.95                 | \$22.50                                     | \$18.65                         | \$15.24                 | \$28.00                 | \$25.50                 | \$34.00                 | \$18.00                               |
| 4   | Customer Service Rep          | \$18.00                         | \$19.50                 | No Bid                                   | \$20.25   | \$27.25                 | \$22.50                                     | \$16.19                         | \$17.78                 | \$26.00                 | \$22.00                 | \$24.00                 | \$19.00                               |
| <b>CATEGORY B: PROFESSIONAL/LABORATORY OR ENGINEERING SUPPORT (GENERAL)</b> |                               |                                 |                         |  |   |                         |   |                                 |                         |                         |                         |                         |                                       |
| 1   | Accountant                    | \$32.00                         | \$37.10                 | No Bid                                   | \$35.25   | \$40.75                 | \$37.50                                     | \$28.63                         | \$29.27                 | \$32.00                 | \$36.00                 | \$34.00                 | \$24.00                               |
| 2   | Lab Technician                | \$30.00                         | \$30.00                 | No Bid                                   | \$31.25   | \$37.75                 | No Bid                                      | \$22.36                         | \$23.25                 | \$28.00                 | No Bid                  | \$27.00                 | \$23.00                               |
| 3   | Scientist                     | \$49.00                         | \$48.00                 | No Bid                                   | \$65.00   | \$38.75                 | No Bid                                      | \$32.85                         | \$48.12                 | \$28.00                 | No Bid                  | \$45.00                 | \$44.00                               |
| 4   | Survey Technician             | \$20.00                         | \$29.00                 | No Bid                                   | \$36.00   | \$31.25                 | No Bid                                      | \$22.79                         | \$20.87                 | \$25.00                 | No Bid                  | \$23.00                 | \$22.00                               |
| 5   | Engineer                      | \$50.00                         | \$52.00                 | No Bid                                   | \$57.75   | \$69.75                 | No Bid                                      | \$34.99                         | \$50.93                 | \$29.00                 | No Bid                  | \$45.00                 | \$36.00                               |
| 6   | Drafter                       | \$28.00                         | \$30.00                 | No Bid                                   | \$31.00   | \$38.75                 | No Bid                                      | \$20.16                         | \$22.81                 | \$28.00                 | No Bid                  | \$32.00                 | \$25.00                               |
| <b>CATEGORY C: INFORMATION TECHNOLOGY (SPECIALTY)</b>                       |                               |                                 |                         |  |   |                         |   |                                 |                         |                         |                         |                         |                                       |
| 1   | IT Applications Developer     | \$65.00                         | No Bid                  | \$79.00                                  | \$67.50   | \$72.65                 | No Bid                                      | \$70.16                         | \$37.02                 | \$80.00                 | \$81.00                 | \$55.00                 | \$75.00                               |
| 2   | Computer Operator             | \$30.00                         | No Bid                  | \$34.50                                  | \$32.00   | \$18.25                 | No Bid                                      | \$22.26                         | \$13.97                 | \$40.00                 | \$22.00                 | \$30.00                 | \$24.00                               |
| 3   | Computer and Network Analyst  | \$40.00                         | No Bid                  | \$39.00                                  | \$39.00   | \$63.65                 | No Bid                                      | \$32.66                         | \$30.89                 | \$65.00                 | \$62.00                 | \$40.00                 | \$28.00                               |

| <b>BIDDERS:</b>   |                               | Power Staffing LLC      | PrideStaff of Louisville (1) | Quantum Solutions, LLC  | RADgov, Inc. (MBE & WBE) | SearchPros Staffing LLC | Staffmark Holdings, Inc. | TEKsystems, Inc.        | The Empryean Group      | V-Soft Consulting Group, Inc. (CMBE) | Diskriter, Inc. (2)     | Kelly Services (3)      |
|---|-------------------------------|-------------------------|------------------------------|-------------------------|--------------------------|-------------------------|--------------------------|-------------------------|-------------------------|--------------------------------------|-------------------------|-------------------------|
| <b>Acknowledge receipt of Addendum # 1 &amp; #2:</b>                        |                               | Yes                     | Yes                          | Yes                     | Yes                      | Yes                     | Yes                      | Yes                     | Yes                     | Yes                                  | Yes                     | Yes                     |
| <b>Bid Signed:</b>  |                               | Yes                     | Yes                          | Yes                     | Yes                      | Yes                     | Yes                      | Yes                     | Yes                     | Yes                                  | Yes                     | Yes                     |
| ITEM  | JOB TITLES                    | STRAIGHT TIME BILL RATE | STRAIGHT TIME BILL RATE      | STRAIGHT TIME BILL RATE | STRAIGHT TIME BILL RATE  | STRAIGHT TIME BILL RATE | STRAIGHT TIME BILL RATE  | STRAIGHT TIME BILL RATE | STRAIGHT TIME BILL RATE | STRAIGHT TIME BILL RATE              | STRAIGHT TIME BILL RATE | STRAIGHT TIME BILL RATE |
| <b>CATEGORY A: CLERICAL / ADMINISTRATIVE/OTHER (GENERAL)</b>                |                               |                         |                              |                         |                          |                         |                          |                         |                         |                                      |                         |                         |
| 1   | Accounting Assistant          | \$24.30                 | \$26.10                      | \$22.90                 | \$30.12                  | \$20.55                 | \$15.44                  | No Bid                  | \$26.00                 | \$25.00                              | \$22.35 - \$28.67       | \$19.80                 |
| 2   | Administrative Assistant      | \$25.65                 | \$23.34                      | \$20.15                 | \$29.08                  | \$20.21                 | \$16.84                  | No Bid                  | \$24.00                 | \$24.71                              | \$19.79 - \$21.41       | \$23.43                 |
| 3   | Delinquent Accounts Associate | \$21.60                 | \$26.25                      | \$24.35                 | \$28.11                  | \$19.18                 | \$15.44                  | No Bid                  | \$25.50                 | \$22.70                              | \$26.52 - \$43.40       | \$24.14                 |
| 4   | Customer Service Rep          | \$20.25                 | \$20.43                      | \$21.25                 | \$22.43                  | \$17.81                 | \$14.04                  | No Bid                  | \$24.00                 | \$24.22                              | \$12.96 - \$21.97       | \$17.16                 |
| <b>CATEGORY B: PROFESSIONAL/LABORATORY OR ENGINEERING SUPPORT (GENERAL)</b> |                               |                         |                              |                         |                          |                         |                          |                         |                         |                                      |                         |                         |
| 1   | Accountant                    | \$39.25                 | \$35.15                      | No Bid                  | \$40.11                  | \$26.03                 | \$33.12                  | No Bid                  | \$44.00                 | \$32.70                              | \$19.59 - \$27.91       | \$38.34                 |
| 2   | Lab Technician                | \$28.43                 | No Bid                       | No Bid                  | \$30.38                  | \$41.44                 | \$25.53                  | No Bid                  | \$50.00                 | \$25.76                              | \$23.01 - \$34.45       | \$30.40                 |
| 3   | Scientist                     | \$81.00                 | No Bid                       | No Bid                  | \$36.12                  | \$43.84                 | \$57.96                  | No Bid                  | \$56.00                 | \$54.40                              | \$36.99 - \$56.34       | \$45.00                 |
| 4   | Survey Technician             | \$29.00                 | No Bid                       | No Bid                  | \$26.12                  | \$27.40                 | \$27.60                  | No Bid                  | \$34.00                 | \$24.50                              | \$36.99 - \$56.34       | \$29.00                 |
| 5   | Engineer                      | \$64.80                 | No Bid                       | No Bid                  | \$38.11                  | \$46.58                 | \$52.44                  | No Bid                  | \$56.00                 | \$43.05                              | \$34.96 - \$54.57       | \$52.50                 |
| 6   | Drafter                       | \$29.70                 | No Bid                       | No Bid                  | \$25.32                  | \$27.40                 | \$20.70                  | No Bid                  | \$35.00                 | \$29.21                              | \$29.06 - \$40.94       | \$34.80                 |
| <b>CATEGORY C: INFORMATION TECHNOLOGY (SPECIALTY)</b>                       |                               |                         |                              |                         |                          |                         |                          |                         |                         |                                      |                         |                         |
| 1   | IT Applications Developer     | No Bid                  | No Bid                       | \$45.00                 | \$69.26                  | \$54.80                 | \$75.90                  | \$90.00                 | \$56.00                 | \$43.71                              | \$33.10 - \$55.17       | \$75.00                 |
| 2   | Computer Operator             | No Bid                  | No Bid                       | \$26.75                 | \$32.20                  | \$23.29                 | \$24.84                  | \$47.00                 | \$56.00                 | \$24.26                              | \$15.49 - \$29.96       | \$58.00                 |
| 3   | Computer and Network Analyst  | No Bid                  | No Bid                       | \$30.30                 | \$55.41                  | \$34.25                 | \$34.50                  | \$59.00                 | \$56.00                 | \$47.60                              | \$30.16 - \$48.68       | \$64.00                 |

Planholders not submitting a bid: Aptude, Inc., BCM Global, Brooksource, EdgeRock Technology Partners, J.Y. Legner Associates, Inc., Michael Baker International, Pomeroy IT Solutions, RJT Compuquest, Inc., Synergy Workforce Solutions, The Midtown Group, Tori's Elite Staffing Services LLC, TShayEnterprise, US IT Solutions, Inc., and Viking Supply Inc.

- (1) Bidder disqualified in Category B. Bidder failed to bid on all line items in that category.
- (2) Bidder disqualified and deemed non-responsive; listed a range instead of a single price.
- (3) Bidder disqualified and deemed non-responsive; listed exceptions to bid.